# Achmea at a glance



## Largest insurer in the Netherlands

Established in 1811, today Achmea is the largest insurance provider in the Netherlands. Non-life, Health, Income Protection, Pension services and asset management are core competences. Besides its home country, Achmea is active in five other countries, including Turkey, Greece, Slovakia, Canada and with partner Rabobank in Australia. We aim to be trendsetting with our products and services. We support customers through our expertise in insurance and prevention, making us relevant on a daily basis.

## Europe's top 10 in Non-life insurance

Based on written premiums, Achmea ranks within the top 20 of largest European insurance companies and within the top 10 looking only at its core competency of Non-life. Achmea also is the third largest mutual insurer in Europe and one of the largest worldwide. In line with its strategy for the Netherlands, internationally Achmea focuses on Non-life and Health insurance, and products related to Income Protection.

#### Distribution via all channels

Insurance products are primarily delivered, directly to customers via the internet and (mobile) phone, through bancassurance with partner Rabobank and via the broker channel. Depending on the distribution channel, various well known brands are available to customers to choose from.

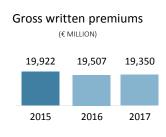
#### Four stakeholder-model

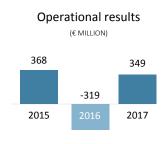
In total about 13 million customers choose Achmea for their insurance or pension in The Netherlands and internationally. Achmea employs almost 14,500 FTE's in the Netherlands and some 2,500 internationally. Other key stakeholders include business partners and capital providers.

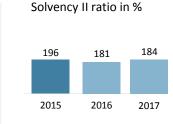
## Strong financial position

With a group solvency of 184% and total equity of around €10 billion, Achmea has a strong financial position. That starting point is combined with a very prudent investment portfolio. Achmea's healthy financial position is confirmed by the A creditrating from S&P for our insurance entities. Continuity for the long term and keeping our commitments to our customers are key to everything we do.









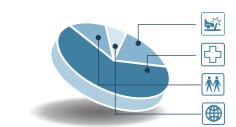
Core activities are Non-Life, Health, Pension & Life and Asset Management (GWP in the Netherlands)

Non-life €3,3 billion

Health €13,2 billion Pension & Life €1,6 billion

Assets under Management €120 billion

# Home market in the Netherlands with activities in five other countries



- 17 % Non-Life Netherlands
- 69 % Health Netherlands
- 8 % Pension & Life Netherlands
- 6 % International

# Distribution of Gross Written Premiums in 2017



Avg. Customer Satisfaction Score Non-Life 7.4

Avg. Customer Satisfaction Score Health **8.0**  Avg. Customer Satisfaction Score Life 7.1









