

## **Are you passionate about rural communities and ready to grow your sales career in agriculture?**

Achmea Australia is expanding, and we're seeking motivated and passionate Farm Insurance Specialists to join our team in **Shepparton, VIC**

Since 2013, Achmea Australia has been backing Aussie farmers with tailored insurance solutions. Part of the global Achmea Group — with over 17,500 employees and 10 million clients worldwide — our mission is simple: **Keep Farmers Farming**. And we're looking for someone like **you** to help us deliver on that promise.

### **Why this role matters**

In this role, you won't just sell insurance — you'll play a vital role in **protecting the livelihoods of local farmers and agribusinesses**. By understanding their operations and challenges, you'll help ensure they have the right cover in place to keep going when the unexpected happens. It's about being there for your community when it matters most.

### **What you'll bring**

- A strong sales mindset with a self-starter attitude
- Great communication skills and a natural ability to connect
- A genuine passion for rural life and supporting regional communities
- A willingness to learn (insurance experience is a bonus, not a barrier)
- ANZIIF qualifications and RG146 compliance (or ready to obtain)

### **What you'll do**

- Work directly with farmers and agribusiness clients to understand their risks and insurance needs
- Build and grow a local portfolio through networking, referrals, and lead generation
- Provide meaningful, customised solutions that earns long-term trust
- Be a visible, respected presence in your region
- Meet growth targets while delivering real value to your clients

### **What we offer you**

- Competitive salary + fully maintained company vehicle
- Five weeks annual leave + additional volunteer leave
- Life insurance and salary continuance cover
- Study support and professional development pathways
- The chance to build a career with purpose, autonomy, and impact