

## **Farm Insurance Specialist- Albany WA**

### **About Us**

Achmea Farm Insurance, part of Achmea Group with 17,500 employees and 10 million clients globally, has been operating in Australia since 2013 as a specialist agricultural insurer. Thousands of agribusinesses have trusted us for their farm insurance, and with our expanding team, now is the perfect time to join. At Achmea Farm Insurance, we're committed to supporting farmers and agricultural communities with sustainable insurance solutions. Our mission is to "Keep Farmers Farming."

### **About the Role:**

We're seeking an enthusiastic **Farm Insurance Specialist** to join our growing team on a permanent, full-time basis. Due to an expansion in the business, we now have a requirement for an additional Farm Insurance Specialist to be based in or around Albany/Esperance.

### **Role Responsibilities:**

- Identifying new client prospects, visiting clients and offering risk and general insurance solutions
- Building on and servicing a profitable portfolio of clients, increasing footprint and market share
- Converting prospects into satisfied clients
- Preparing policy quotes within underwriting guidelines
- Organising local events and marketing activities within the community

### **Qualifications:**

- Tertiary qualifications in Agriculture and/or Finance
- ANZIIF Qualification
- RG146 Compliant

### **Achmea Farm Insurance are looking for someone with:**

- Want a career within the agricultural insurance industry
- Is self-motivated individual and results driven
- Has strong communication and negotiation skills
- Can build strong relationships within the community

### **Benefits of working with Achmea:**

- Competitive remuneration package
- 5 weeks annual leave
- Paid salary continuance
- Life insurance

- Novated leasing
- Volunteer leave
- Study allowance

## Join us

Email your resume to [hr@achmea.com.au](mailto:hr@achmea.com.au) to submit your application. As a condition of employment, Successful applicants are required to complete work rights, police, and credit checks through our online provider.

Achmea Farm Insurance recognises that an inclusive and diverse workforce is essential for a strong organisation, and we are committed to ensuring everyone feels valued and respected for who they are.

### *Privacy*

*Protecting your privacy and your personal information is important to us, as it is fundamental to the way we conduct business. Achmea Farm Insurance (ABN 86 158 237 702, AFSL 433 984) is bound by the Privacy Act 1988 (Cth) and the Australian Privacy Principles set out in that Act. A copy of Achmea Farm Insurance's Privacy Policy may be found at [www.achmea.com.au/privacy/](http://www.achmea.com.au/privacy/). If you have any questions about how Achmea collects, stores, uses and discloses your personal information, please contact us using the contact details at the end of the Privacy Statement.*

NOTE: No recruitment agencies - If we need additional assistance, we'll reach out to our trusted partners.